1 1 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK 2 3 Χ UNITED STATES OF AMERICA, 4 : CR 04-685 5 6 -against-7 United States Courthouse Brooklyn, New York 8 SIMONE PALAZZOLO, 9 September 22, 2005 Defendant. 10:30 o'clock a.m. 10 Х 11 12 TRANSCRIPT OF PLEADING BEFORE THE HONORABLE NICHOLAS G. GARAUFIS 13 UNITED STATES DISTRICT JUDGE etenograma;. 14 APPEARANCES: 15 For the Government: 16 ROSLYNN R. MAUSKOPF United States Attorney 17 BY: MICHAEL ASARO Assistant United States Attorney 18 One Pierrepont Plaza Brooklyn, New York 19 20 For the NICHOLAS KAIZER, ESQ. 21 Gene Rudolph Court Red 22 225 Cadman Plaza East Brooklyn, New York 23 (718) 260-2538 24 Proceedings recorded by mechanical stenography, transcript 25 produced by computer-aided transcription.

THE CLERK: United States versus Palazzolo.

THE COURT: I understand, Mr. Kaizer, that your client wishes to withdraw his previously entered plea of not guilty and to plead guilty to Count one of the superseding indictment.

Is that right?

MR. KAIZER: That is correct, Your Honor.

THE COURT: Very well.

Mr. Palazzolo, your attorney advises you wish to plead guilty to Count One of the superseding indictment in which you are charged. This is a serious decision. I must be certain that you make it understanding your rights and the consequences of your plea. I am going to explain certain rights to you and then ask you questions. I want your answers to be under oath. The deputy clerk will swear you in.

(The defendant sworn.)

THE COURT: All right. Mr. Palazzolo, do you understand that having been sworn to tell the truth. You must do so. If you were to deliberately lie in response to any question I ask you, you could face further criminal charges for perjury.

Do you understand that?

THE DEFENDANT: Yes, I do, Your Honor.

THE COURT: If I say anything that you do not understand, or if you need me to repeat anything, you have

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     only to ask. It is important that you understand everything
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     that goes on in these proceedings.
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               Is that clear?
               THE DEFENDANT: Yes, it is.
               THE COURT: All right. Mr. Palazzolo, how old are
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     you?
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               THE DEFENDANT:
                               I'm 51.
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               THE COURT: How far --
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               THE DEFENDANT: I'm sorry, Your Honor. Fifty-six;
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     my wife is 51.
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               THE COURT: What's that?
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               THE DEFENDANT: I am 56. I was thinking of my wife
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    at that moment. She is 51.
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               THE COURT: Okay. You are 56?
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               THE DEFENDANT: Yes.
               THE COURT: That's fine.
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               How far did you get with your education?
               THE DEFENDANT: Through law school, Your Honor.
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               THE COURT: Where did you go to law school?
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               THE DEFENDANT: Saint John's.
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               THE COURT: Saint John's?
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              Did you become a member of the bar?
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              THE DEFENDANT: Yes, I did, Your Honor.
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              THE COURT: Are you a member of the bar now?
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              THE DEFENDANT: Yes, I am.
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4 1 THE COURT: Of the New York bar? 2 THE DEFENDANT: Yes. 3 THE COURT: Any other bar? 4 THE DEFENDANT: The federal court. 5 THE COURT: This Court? 6 THE DEFENDANT: The Eastern and Southern districts, 7 yes. 8 THE COURT: All right. You are a US citizen, I take 9 it? 10 THE DEFENDANT: Yes, I am. 11 THE COURT: You have no trouble speaking or 12 understanding English, do you? 13 THE DEFENDANT: No, I don't. 14 THE COURT: Have you had any difficulty 15 communicating with your client in English, Mr. Kaizer? 16 MR. KAIZER: None. 17 THE COURT: Okay. Now, Mr. Palazzolo, I must be certain that whatever decision you make today, you make with a 18 19 clear head. I am going to ask you some questions about your 20 health. 21 Are you currently or have you recently been 22 understood the care of a doctor or a psychiatrist for any 23 reason? 24 THE DEFENDANT: Care of a doctor, Your Honor. 25 THE COURT: For what?

5 1 THE DEFENDANT: I have -- I had triple bypass in 2 2001 and thyroid surgery a year ago. 3 THE COURT: Where did you have the bypass done? 4 THE DEFENDANT: The bypass was at Saint Francis in 5 Long Island. THE COURT: Who was the doctor? 6 7 THE DEFENDANT: My cardiologist is Jeffrey Spevak in 8 Great Neck. The surgeon was Doctor Taylor. 9 THE COURT: I see. Okay. 10 Do you take any pills or medicine of any kind? 11 THE DEFENDANT: Yes, I do. 12 THE COURT: What do you take? THE DEFENDANT: For my heart, I take Acuprin and 13 14 Tenormin. I am also on Zocor. 15 THE COURT: What is Zocor. 16 THE DEFENDANT: Zocor is for cholesterol. 17 THE COURT: Oh, that is right. 18 But do you take anything for anxiety or a sedative? 19 THE DEFENDANT: No, not directly, Your Honor. 20 I do have diabetes as well, and I take some 21 medications for neuropathy in my feet. 22 THE COURT: Okay. Is there anything that you are 23 taking that would have any affect on your ability to reason, 24 think or understand anything I am saying here today? 25 THE DEFENDANT: No, there is not.

6 1 THE COURT: All right. In the past 24 hours, have 2 you drunk alcoholic beverages? 3 THE DEFENDANT: THE COURT: Have you ever been hospitalized or 4 5 treated for a drug related problem? 6 THE DEFENDANT: No. 7 THE COURT: Is your mind clear as you stand here 8 today? 9 THE DEFENDANT: Yes. 10 THE COURT: Do you understand everything being said 11 to you? 12 THE DEFENDANT: Yes. 13 THE COURT: All right. Mr. Kaizer, have you 14 discussed the question of a guilty plea were client? 15 MR. KAIZER: Yes. 16 THE COURT: In your view, does he understand the 17 rights he would be waiving by pleading guilty? 18 MR. KAIZER: He does. 19 THE COURT: Do you have any question as to your 20 client's competence to proceed today? 21 MR. KAIZER: None whatsoever. 22 THE COURT: All right. You are retained? 23 MR. KAIZER: Yes. 24 THE COURT: All right. Mr. Palazzolo, are you 25 satisfied with the assistance that your attorney has given you

thus far in this matter?

THE DEFENDANT: Yes, I am, Your Honor.

THE COURT: Do you feel you need any more time to discuss with him the question of guilty plea?

THE DEFENDANT: No, I do not.

THE COURT: Okay. You are pleading guilty to Count One of the superceding indictment in which you are charged. I am going to ask Mr. Asaro to state the charge in Count One and the elements of the crime that the government would be compelled to prove to a jury beyond a reasonable doubt unanimously in order to find you guilty of this crime.

Mr. Asaro?

MR. ASARO: Yes, Judge.

Count One of the indictment charges Mr. Palazzolo with conspiracy to commit securities fraud in violation of Title 18 United States Code Section 1349. The elements of this crime are as follows:

We would have to prove that in or about and between March 2004 and August 2004, the dates in the indictment, within the Eastern District of New York, Mr. Palazzolo together with others knowingly and intentionally conspired to do two things. First, defraud persons in connection with securities of an issuer with a class of securities registered under Section 12 of the Securities and Exchange Act of 1934, and the specific security would be Trade Wind Communications;

8 1 and, B, to obtain, or number two, to obtain by means of false 2 and fraudulent pretenses, representations and promises money and property in connection with the purchase and sale of 3 4 securities of an issuer with a class of securities registered 5 under Section 12 of the Exchange Act as well, and again the stock -- specific stock would be Trade Wind. 6 It actually -- I said two things. It would actually 7 be either of those two things I think if we prove them at 8 trial would satisfy the charge. 9 THE COURT: Mr. Palazzolo, do you understand the 10 charge that has been brought against you in Count One? 11 12 THE DEFENDANT: Yes. THE COURT: Do you understand the elements of the 13 14 crime that the government would have to prove to a jury unanimously beyond a reasonable doubt to convict you of this 15 crime? 16 THE DEFENDANT: Yes, I do, Your Honor. 17 18 THE COURT: I will go over certain rights that you Please listen carefully to your rights. 19 have. You have the right to plead not guilty to this 20 No one can be forced to plead guilty. 21 charge. Do you understand that? 22 THE DEFENDANT: Yes, I do. 23 THE COURT: All right. If you plead not guilty to 24 this charge, or persist in a plea of not guilty, you have the 25

right under the Constitution and laws of the United States to a speedy and public trial before a jury with the assistance of your attorney.

Do you understand that?

THE DEFENDANT: Yes.

THE COURT: At any trial you would be presumed to be innocent. You would not have to prove you were innocent. This is because under our system of law, it is the government that must come forward with proof that establishes beyond a reasonable doubt that you are guilty of the crime charged. If the government failed to meet this burden of proof, the jury would have the duty to find you not guilty.

Do you understand that?

THE DEFENDANT: Yes, I do.

THE COURT: In the course of a trial witnesses for the government would have to come here to court and testify in your presence. Your attorney would have the right to cross-examine these witnesses. He could raise legal objections to evidence the government sought to offer against you. He could offer evidence in your behalf if you thought there was evidence that might help you in this case.

Do you understand that?

THE DEFENDANT: Yes.

THE COURT: At a trial you would have the right to testify in your own behalf, if you wished to do so. On the

other hand, you could not be forced to be a witness at your trial. This is because under the Constitution and laws of the United States, no person can be compelled to be a witness against himself.

If you wish to go to trial but chose not to testify, I would instruct the jury that they could not hold this against you.

Do you understand?

THE DEFENDANT: Yes.

THE COURT: If instead of going to trial you plead guilty to the crime charged, and if I accept your guilty plea, you will be giving up your right to a trial and all the other rights I have just discussed. There will be no trial in this case. There will be no appeal on the question of whether you did or did not commit this crime. The only thing you could appeal would be if you thought I did not properly follow the law in sentencing you. Otherwise, I will simply enter a judgment of guilty based upon your plea of guilty.

Do you understand that?

THE DEFENDANT: Yes, I do.

THE COURT: If you do plead guilty I will have to ask you certain questions about what you did in order to satisfy myself that you are guilty of the charge. You will have to answer my questions and acknowledge your guilt. If you do this you will be giving up your right not to

11 1 incriminate yourself. 2 Do you understand? 3 THE DEFENDANT: Yes. THE COURT: Mr. Palazzolo, are you willing to give 4 up your right to a trial and the other rights I have just 5 6 discussed with you? 7 THE DEFENDANT: Yes, I am. THE COURT: All right. I see that there is an 8 agreement pursuant to which this plea is being offered. I 9 have in front of me a plea agreement in United States of 10 America against Simone Palazzolo. It is marked as Court 11 Exhibit number one. It is dated today, September 22, 2005. 12 It consists of six pages. 13 I am going to present this document to the defendant 14 and his attorney and ask some questions. 15 Mr. Palazzolo, have you have you read this document? 16 THE DEFENDANT: Yes. 17 THE COURT: Have you discussed it with your 18 19 attorney? THE DEFENDANT: Yes. 20 THE COURT: Has your attorney answered any and all 21 questions that you had about the document? 22 23 THE DEFENDANT: Yes, he has. THE COURT: Do you understand your rights and 24 obligations under this agreement? 25

12 1 THE DEFENDANT: I do. 2 THE COURT: All right. Mr. Kaizer, are you 3 satisfied that your client understands his rights and 4 obligations under this agreement? MR. KAIZER: Yes, Judge. 5 THE COURT: Please turn to page six. Page six by 6 7 your printed name, is that your signature? THE DEFENDANT: Yes. 8 9 THE COURT: Did you sign the agreement today? 10 THE DEFENDANT: Yes. THE COURT: Mr. Kaizer, did you also execute the 11 12 agreement? 13 MR. KAIZER: I did, Your Honor. THE COURT: Has the government also executed the 14 15 agreement? MR. ASARO: We have, Judge. 16 THE COURT: Please return the agreement to me. 17 18 Mr. Palazzolo, I have a question that's very 19 important that I need to ask you. Is there any other 20 agreement that has been made to get you to plead guilty place not contained in this plea agreement? 21 THE DEFENDANT: No, there is not. 22 23 THE COURT: Very well. At this point I am going to go over the statutory 24 penalties associated with pleading guilty to Count one. They 25

13 are set forth in paragraph one of the plea agreement. 1 There is no minimum term of imprisonment. 2 There is a maximum term of imprisonment of 25 years. 3 There is also a maximum supervised release term of 4 five years and that would follow any term of imprisonment. If 5 a condition of release is violated, you could be sentenced to 6 up to three years in jail without any credit for the time you 7 previously served in jail or the time you previously served on 8 supervised release. 9 There is a maximum fine of \$250,000 or two times the 10 gross gain or gross loss, whichever is greater. 11 Restitution is applicable in an amount to be 12 determined by the Court at sentencing. 13 There is a \$100 special assessment, which is 14 mandatory. 15 Do you understand all of that? 16 THE DEFENDANT: Yes, I do, Your Honor. 17 THE COURT: Okay. In sentencing you, Mr. Palazzolo, 18 I will have to consider certain guidelines. Have you 19 discussed the sentencing guidelines with your attorney? 20 THE DEFENDANT: Yes. 21 THE COURT: Are you familiar with the way the 22 guidelines would apply in your case? 23 THE DEFENDANT: Yes, I am. 24 THE COURT: All right. Mr. Kaizer, are you 25

satisfied that your client understands how the guidelines work in connection with this particular case?

MR. KAIZER: Yes, Judge.

THE COURT: Okay. Now, with respect to the guidelines, I will have to consider certain factors about you and about this crime. When I do that, I will be directed to a guideline that will provide a recommended sentencing range. I am not required to sentence you within the range provided by the guidelines. I am required to carefully consider the guideline recommendation in deciding what would constitute a reasonable sentence in your case.

It is my experience that a sentence within the guideline range is usually reasonable and appropriate.

However, I will carefully consider whether that recommendation is appropriate in your case and may ultimately decide to impose a sentence that is more lenient or more severe than the one recommended by the guidelines.

Do you understand that?

THE DEFENDANT: Yes, I do.

THE COURT: I cannot tell you today what guideline range will apply in your case. Before I impose sentence I will receive a report prepared by the Probation Department which will recommend a particular guideline to me. You and your attorney will have the opportunity to see that report. If you think it is mistaken or incomplete in any way, you will

have the opportunity to bring that to my attention.

You must understand that no one can make any promise to you as to the sentence I will impose. Your attorney or the prosecutor may have made predictions to you and may make recommendations to the Court concerning the sentence I should impose, and I will listen carefully to whatever they say. You must clearly understand that the final responsibility for sentencing you is mine alone.

While I may view this case identically to the attorneys, I may also view the case differently. If so, I may not impose the sentence that they have predicted or recommended. Even if I sentence you differently from what the attorneys or anyone else has estimated or predicted, you would still be bound by your guilty plea.

Do you understand that?

THE DEFENDANT: Yes, I do.

THE COURT: Okay. Now, in this plea agreement there is a prediction by the government as to the computation of the sentencing guidelines total offense level and sentencing range. In paragraph two the government predicts that you will be in a total offense level of 22, assuming you plead guilty today, and that assuming you have no prior convictions the range of imprisonment will be 41 to 51 months in the custody of the Attorney General, and, in addition, the plea agreement states that you are stipulating to the above guideline

16 calculation. 1 Do you understand all of that? 2 THE DEFENDANT: Yes. 3 THE COURT: Is that correct, Mr. Kaizer? 4 MR. KAIZER: That is correct. 5 THE COURT: Okay. Of course, you may stipulate to 6 it but that doesn't bind the Court. 7 Do you also understand that? 8 THE DEFENDANT: I understand, yes. 9 THE COURT: Okay. In this plea agreement letter 10 which is dated today, September 22, 2005, that you have just 11 told me that you have discussed with your attorney and that 12 you signed today, there is an agreement regarding your right 13 to appeal your sentence. The agreement letter states, and I 14 want to make sure that you understand this, that by signing 15 this agreement you agree not to appeal or otherwise challenge 16 the sentence that I impose upon you if it is 57 months or 17 less. If I were to sentence you to more than 57 months and 18 you believed there was a legal or other error in my doing 19 that, you would then have a right to appeal your sentence to 20 US Court of Appeals for the Second Circuit. 21 Do you understand that? 22 THE DEFENDANT: Yes. 23 THE COURT: Do you understand that you have the 24 right to appeal only if I sentence you to more than 57 months? 25

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THE DEFENDANT: Yes, I do.

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THE COURT: All right. Do you understand that even if the sentence I give you is more severe than what you may be thinking or hoping you will receive, you are still going to be bounds by your guilty plea and not permitted to withdraw it, and that you will not be able to challenge or appeal that sentence as long as it is 57 months or less, as we have discussed?

THE DEFENDANT: Yes.

THE COURT: Okay. Do you have any questions you would like to ask me about the charge, your rights or anything else related to this matter that may not be clear?

THE DEFENDANT: No, Your Honor.

THE COURT: All right. Counsel, is there anything that you would like me to discuss with your client before we proceed to formal allocution?

MR. KAIZER: Nothing, Judge.

THE COURT: All right. Do you know of any reason why your client should not enter a plea of guilty to the charge?

MR. KAIZER: None.

THE COURT: Are you aware of any viable legal defense to the charge?

MR. KAIZER: No.

THE COURT: Mr. Palazzolo, are you ready to plead at

18 this time? 1 THE DEFENDANT: Yes, I am, Your Honor. 2 Okay. Mr. Palazzolo, how do you plead THE COURT: 3 to the charge contained in Count One of the superseding 4 indictment, guilty or not guilty? 5 THE DEFENDANT: Guilty. 6 THE COURT: Are you making this plea of guilty 7 voluntarily and of your own free will? 8 THE DEFENDANT: Yes, I am. 9 THE COURT: Has anyone threatened or forced you to 10 plead guilty? 11 THE DEFENDANT: No. 12 THE COURT: Other than the agreement with the 13 government, has anyone made you any promise that caused you to 14 plead guilty? 15 THE DEFENDANT: No. 16 THE COURT: Has anyone made you any promise about 17 the sentence you will receive? 18 THE DEFENDANT: No. 19 THE COURT: All right. At this time I would like to 20 you state, in your own words, what you did to commit the crime 21 charged in Count One of the superseding indictment. 22 Judge, Mr. Palazzolo has prepared a MR. KAIZER: 23 written statement that he would like to read into the record 24 and adopt as his own. 25

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THE COURT: That's very well.

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Please read it slowly and carefully. All right?

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Thank you.

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INC DEFEND

THE DEFENDANT: During 2004, I assisted Gary Todd

5 and others in offering for sale to the public shares of stock

in Trade Wind Communications, Ltd, without disclosing to

potential investors that brokers selling the securities were

to receive compensation beyond that disclosed in their

brokerage agreement. The brokerage that was being used to

sell the shares was located in Brooklyn.

In that regard, I attended meetings in March of 2004 during which Gary Todd and others discussed the payment of excess compensation to said brokers. I continued to assist Todd and others in the offering while knowing that excess compensation was to be paid to brokers.

THE COURT: Is there anything that you would like me to ask?

MR. ASARO: Just one question, to make sure we are clear on the conspiracy charge. Whether or not Mr. Palazzolo agreed with Mr. Todd and others to do the things he just described?

THE COURT: Did you agree with Mr. Todd and others to do these acts that you have allocuted to?

THE DEFENDANT: Yes.

MR. ASARO: And then the government would just

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